# Annexure A

(to Memorandum of Agreement of Employment)

# PERFORMANCE AGREEMENT

COMMENCING 01st August 2018

MADE AND ENTERED INTO BY AND BETWEEN

# THE COUNCIL OF THE NEWCASTLE MUNICIPALITY

Herein represented by **B E MSWANE**in his duly authorised capacity as **MUNICIPAL MANAGER**of the **NEWCASTLE Municipality** 

AND

DOUGLAS NKOSI: - IDENTITY NUMBER 7309285767081

SED: COMMUNITY SERVICES

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#### INTRODUCTION

- 1. (1) The Employer has entered into a contract of employment with the Employee in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the Employee are hereinafter referred to as "the Parties".
- (2) Section 57(1)(b) of the Systems Act, read with the Memorandum of Agreement of Employment concluded between the parties, requires the parties to conclude an annual Performance Agreement. The employer must conclude a Performance Agreement within 60 days 3of assumption of duty and renew it annually within one month of the commencement of the beginning of the financial year.
- (3) The parties will ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will secure local government policy goals as defined in the municipal IDP.
- (4) The parties will ensure that there is compliance with Sections 57(4A), 57(4B) and 57(5) of the Systems Act.

#### 2. PURPOSE OF THIS AGREEMENT

The purpose of this Agreement is to -

- 2.1 comply with the provisions of Section 57(1) (b),(4A),(4B) and (5) of the Systems Act as well as the Memorandum of Agreement of Employment entered into between the parties;
- 2.2 communicate to the Employee the Employer's performance expectations and accountabilities by specifying objectives and targets as defined in the IDP;
- 2.3 specify accountabilities as set out in the Performance Plan (in a format substantially compliant with Appendix "A");
- 2.4 monitor and measure performance against set targeted outputs;
- 2.5 appropriately reward the Employee in accordance with the Employer's performance management policy in the event of outstanding performance; and
- 2.7 give effect to the Employer's commitment to a performance-orientated relationship with the Employee in attaining equitable and improved service delivery.

# 3 COMMENCEMENT AND DURATION

3.1 This Agreement will commence on the 151 August 2018 and will remain in force in line with Employment agreement until the 30 June 2019, where after a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties for the next financial year or any portion thereof if applicable.

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- **3.2** The parties will review the provisions of this Agreement during June each year and will conclude a new Performance Agreement (and Performance Plan and Personal Development Plan) that replaces this Agreement at least once a year but not later than one month after the commencement of the new financial year, in line with the Employment Agreement.
- **3.3** This Agreement will terminate on the termination of the Employee's contract of employment for any reason.
- **3.4** The content of this Agreement may be revised at any time during the abovementioned period to determine the applicability of the matters agreed upon.
- **3.5** If at any time during the validity of this Agreement the work environment alters (whether as a result of government or council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents shall immediately be revised.
- 3.6 Any significant amendments/ deviations referred to in 3.4 and 3.5 above must take cognisance of, where relevant, the requirements of sections 34 and 42 of the Systems Act, and must be done in terms of regulation 4 (5) of the Local Government: Municipal Performance Regulations for Municipal Managers and managers directly accountable to the Municipal Manager, 2006 ("the Regulations");

#### **4 PERFORMANCE OBJECTIVES**

- 4.1 The Performance Plan (Appendix "A") sets out-
- 4.1.1 the performance objectives and targets that must be met by the Employee; and
- 4.1.2 the time frames within which those performance objectives and targets must be met.
- **4.2** The performance objectives and targets reflected in Appendix "A" are set by the Employer in consultation with the Employee and based on the Integrated Development Plan and the Budget of the Employer, and shall include key objectives; key performance indicators; target dates and weightings.
- **4.3** The key objectives describe the main tasks that need to be done. The key performance indicators provide the details of the evidence that must be provided to show that a key objective has been achieved. The target dates describe the timeframe in which the work must be achieved. The weightings show the relative importance of the key objectives to each other.
- **4.4** The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

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#### **5 PERFORMANCE MANAGEMENT SYSTEM**

- **5.1** The Employee agrees to participate in the performance management system that the Employer adopts or introduces for the Employer itself, management and municipal staff of the Employer.
- **5.2** The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the Employer, management and municipal staff to perform to the standards required.
- **5.3** The Employer will consult the Employee about the specific performance standards that will be included in the performance management system as applicable to the Employee.
- **6** The Employee agrees to participate in the performance management and development system that the Employer adopts.
- **6.1** The Employee undertakes to actively focus towards the promotion and implementation of the KPAs (including special projects relevant to the employee's responsibilities) within the local government framework.
- **6.2** The criteria upon which the performance of the Employee shall be assessed, shall consist of two components, both of which shall be contained in the Performance Agreement.
- **6.2.1** The Employee must be assessed against both components, with a weighting of 80:20 allocated to the Key Performance Areas (KPAs) and the Core Managerial Competencies (CMCs) respectively.
- **6.2.2** KPAs covering the main areas of work will account for 80% and CMCs will account for 20% of the final assessment.
- 6.2.3 Each area of assessment will be weighted and will contribute a specific part to the total score.
- **6.3** The Employee's assessment will be based on his/ her performance in terms of the outputs/ outcomes (performance indicators) identified as per attached Performance Plan (Appendix "A"), which are linked to the KPA's, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee:

Key Performance Areas (KPA's)	Weighting
Basic Service Delivery	15%
Municipal Institutional Development and Transformation	5%
Local Economic Development (LED)	0%
Municipal Financial Viability and Management	15%
Good Governance and Public Participation	40%
Cross Cutting	25%
Total	100%

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**6.4** The Critical Leading Competencies (CLC) and Core Competencies requirements (CCR's) as per Annexure A of the Local Government: Competency Framework for Senior Managers will make up the other 20% of the Employee's assessment score. There is no hierarchical connotation and all competencies are essential to the role of a senior manager. All competencies must therefore be selected from the list below as agreed to between the Employer and Employee:-

CRITICAL LEADING COMPETENCIES		WEIGHT
Strategic Direction and Leadership  •	Impact and Influence Institutional Performance Management Strategic Planning and Management Organisational Awareness	15%
People Management  • •	Human Capital Planning and Development Diversity Management Employee Relations Management Negotiation and Dispute Management	15%
Programme and Project Management  • •	Program and Project Planning and Implementation Service Delivery Management Program and Project Monitoring and Evaluation	5%
Financial Management  • •	Budget Planning and Execution Financial Strategy and Delivery Financial Reporting and Monitoring	10%
Change Leadership  •	Change Vision and Strategy Process Design and Improvement Change Impact Monitoring and Evaluation	10%
Governance Leadership  •	Policy Formulation Risk and Compliance Management Co-operative Governance	15%
CORE COMPETENCIES		
Moral Competence		5%
Planning and Organising		5%
Analysis and Innovation		5%
Knowledge and Information Management  Communication		5%
Results and Quality Focus		5% 5%
		3/0

#### 7. EVALUATING PERFORMANCE

- 7.1 The Performance Plan/scorecard (Appendix "A") to this Agreement sets out –
- 7.1.1 the standards and procedures for evaluating the Employee's performance; and
- **7.1.2** the intervals for the evaluation of the Employee's performance.

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- **7.2** Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while the contract of employment remains in force.
- **7.3** Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan (in a format substantially compliant with Appendix "B") as well as the actions agreed to, and implementation must take place within set time frames.
- **7.4** The Employee's performance will be measured in terms of contributions to the goals and strategies set out in the Employer's IDP.
- 7.5 The annual performance appraisal will involve:

#### 7.5.1 Assessment of the achievement of results as outlined in the performance plan:

- (a) Each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to ad hoc tasks that had to be performed under the KPA.
- (b) An indicative rating on the five-point scale should be provided for each KPA.
- (c) The applicable assessment rating calculator (refer to paragraph 7.5.3 below) must then be used to add the scores and calculate a final KPA score.

#### 7.5.2 Assessment of the CMCs

- (a) Each CMC should be assessed according to the extent to which the specified standards have been met.
- (b) An indicative rating on the five-point scale should be provided for each CMC.
- (c) The applicable assessment rating calculator (refer to paragraph 7.5.1 above) must then be used to add the scores and calculate a final CMC score.

#### 7.5.3 Overall rating

An overall rating is calculated by using the applicable assessment-rating calculator. Such overall rating represents the outcome of the performance appraisal. (Calculator available on DPLG website.)

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**7.6** The assessment of the performance of the Employee will be based on the following rating scale for KPA's and CMCs:

Level	Terminology	Description		F	ating	1	
			1	2	3	4	5
_	Outstanding	Performance far exceeds the standard expected of an					
	performance	employee at this level. The appraisal indicates that the					
5		Employee has achieved above fully effective results against					
		all performance criteria and indicators as specified in the PA					
		and Performance plan and maintained this in all areas of					
		responsibility throughout the year.					
	Performance	Performance is significantly higher than the standard					
	significantly	expected in the job. The appraisal indicates that the					
4	above	Employee has achieved above fully effective results against					
	expectations	more than half of the performance criteria and indicators					
		and fully achieved all others throughout the year.					
	Fully effective	Performance fully meets the standards expected in all areas					
		of the job. The appraisal indicates that the Employee has					
3		fully achieved effective results against all significant					
		performance criteria and indicators as specified in the PA					
		and Performance Plan.					
	Not fully	Performance is below the standard required for the job in					
	effective	key areas. Performance meets some of the standards					
2		expected for the job. The review/assessment indicates that					
2		the employee has achieved below fully effective results					
		against more than half the key performance criteria and					
		indicators as specified in the PA and Performance Plan.					
	Unacceptable	Performance does not meet the standard expected for the					
	performance	job. The review/assessment indicates that the employee has					
		achieved below fully effective results against almost all of					
1		the performance criteria and indicators as specified in the					
		PA and Performance Plan. The employee has failed to					
		demonstrate the commitment or ability to bring					
		performance up to the level expected in the job despite					
		management efforts to encourage improvement.					

**7.7** For purposes of evaluating the performance an evaluation panel constituted in terms of Regulation 27(4)(d)(e) and (f) will be established.

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### 8. SCHEDULE FOR PERFORMANCE REPORTING, MONITORING, EVALUATION AND REVIEW

**8.1** The performance of the Employee in relation to his performance agreement shall be monitored and evaluated on the following dates (in line with the Performance Management Framework – as amended) with the understanding that informal and formal evaluations will be documented for each quarter. Quarterly evaluations will be subject to an internal audit process being concluded. Monthly reporting may be verbal and informal for the purposes of identifying areas for corrective action and/or review. The first and third quarter may be verbal if performance is satisfactory:

QUARTER	PERIOD	REVIEW TARGET DATE	Review type
FIRST	August 2018	30 September 2018	Informal (Verbal)
	September 2018	31 October 2018	Informal (Written)
SECOND	October 2018	30 November 2018	Informal (Verbal)
	November 2018	31 December 2018	Informal (Verbal)
	December 2018	31 January 2019	Informal (Written)
THIRD	January 2019	28 February 2019	Informal (Verbal)
	February 2019	31 March 2019	Informal (Verbal)
	March 2019	30 April 2019	Informal (Written)
Fourth /Annual	April 2019	31 May 2019	Informal (Verbal)
	May 2019	30 June 2019	Informal (Verbal)
	June 2019	31 July 2019	Informal (Written)
	Annual 2018/19	31 May 2019	Formal Evaluation
			Panel

- 8.2 The Employer shall keep a record of the quarterly, mid-year review and annual assessment meetings.
- **8.3** The Employee is responsible for maintaining a Portfolio of Evidence, which must be made available at the informal and formal evaluation sessions, and for audit purposes
- **8.4** Performance scoring and feedback shall be based on the Employer's assessment of the Employee's performance against Actuals reported and evidence provided.
- **8.5** The Employer will be entitled to review and make reasonable changes to the provisions of Appendix "A" in line with Mid Year Assessment for operational reasons. The Employee will be fully consulted before any such change is made.
- **8.6** The Employer may amend the provisions of Appendix "A" whenever the performance management system is adopted, implemented and/or amended as the case may be. In that case the Employee will be fully consulted before any such change is made.

#### 9. DEVELOPMENTAL REQUIREMENTS

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The Personal Development Plan (PDP) for addressing developmental gaps is attached as Appendix "B". The PDP will be completed after the 1st quarter performance assessment, and quarterly assessments thereafter.

#### 10. OBLIGATIONS OF THE EMPLOYER

- 10.1 The Employer shall -
- 10.1.1 Create an enabling environment to facilitate effective performance by the employee;
- 10.1.2 provide access to skills development and capacity building opportunities;
- **10.1.3** work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
- **10.1.4** on the request of the Employee delegate such powers reasonably required by the Employee to enable him/ her to meet the performance objectives and targets established in terms of this Agreement; and
- **10.1.5** make available to the Employee such resources as the Employee may reasonably require from time to time to assist him/ her to meet the performance objectives and targets established in terms of this Agreement.

#### 11. CONSULTATION

- 11.1 The Employer agrees to consult the Employee timeously where the exercising of the powers will have amongst others –
- 11.1.1 a direct effect on the performance of any of the Employee's functions;
- 11.1.2 commit the Employee to implement or to give effect to a decision made by the Employer; and
- 11.1.3 a substantial financial effect on the Employee.
- 11.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in 11.1 as soon as is practicable to enable the Employee to take any necessary action without delay.

#### 12. MANAGEMENT OF EVALUATION OUTCOMES

- 12.1.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance
- **12.1.2** A performance bonus may be paid in terms of section 32(2) of the Local Government: Municipal Performance Regulations and any other policy of Council,
- **12.2** In the case of unacceptable performance, the Employer must implement Procedures for dealing with substandard performance as prescribed in section 16 of the Local Government: Disciplinary Code and Procedures for Senior manager which is attached hereto as Appendix C.

#### 13. DISPUTE RESOLUTION

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- **13.1** Any disputes about the nature of the Employee's **performance agreement**, whether it relates to key responsibilities, priorities, methods of assessment, and/ or salary increment in the agreement, must be mediated by –
- **13.1.1** in the case of the Municipal Manager be mediated by the MEC for local government in the province, or any other person appointed by the MEC within thirty (30) days of receipt of a formal dispute from the employee; and
- 13.1.2 in the case of Managers directly accountable to the Municipal Manager, the Mayor, within thirty (30) days of receipt of a formal dispute from the Employee;

whose decision shall be final and binding on both parties.

- 13.2 Any disputes about the outcome of the employee's performance evaluation, must be mediated by -
- **13.2.1** In the case of the Municipal Manager be mediated by the MEC for local government in the province within thirty (30) days of receipt of a formal dispute from the Employee or any other person appointed by the MEC; and
- 13.2.2. In the case of Managers directly accountable to the Municipal Manager, a member of the municipal council, provided that such member was not part of the evaluation panel provided for in sub-regulation 27(4)(e), within thirty (30) days of receipt of a formal dispute from the employee;

whose decision shall be final and binding on both parties.

#### 14. GENERAL

- **14.1** The contents of this agreement and the outcome of any review conducted in terms of Appendix "A" must be made available to the public by the Employer (MFMA, 2003 and Section 46 of the Systems Act, 2000).
- **14.2** Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his/ her contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.
- **14.3** The performance assessment results of the Municipal Manager must be submitted to the MEC responsible for local government in the relevant province as well as the National Minister responsible for local government, within fourteen (14) days after the conclusion of the assessment.

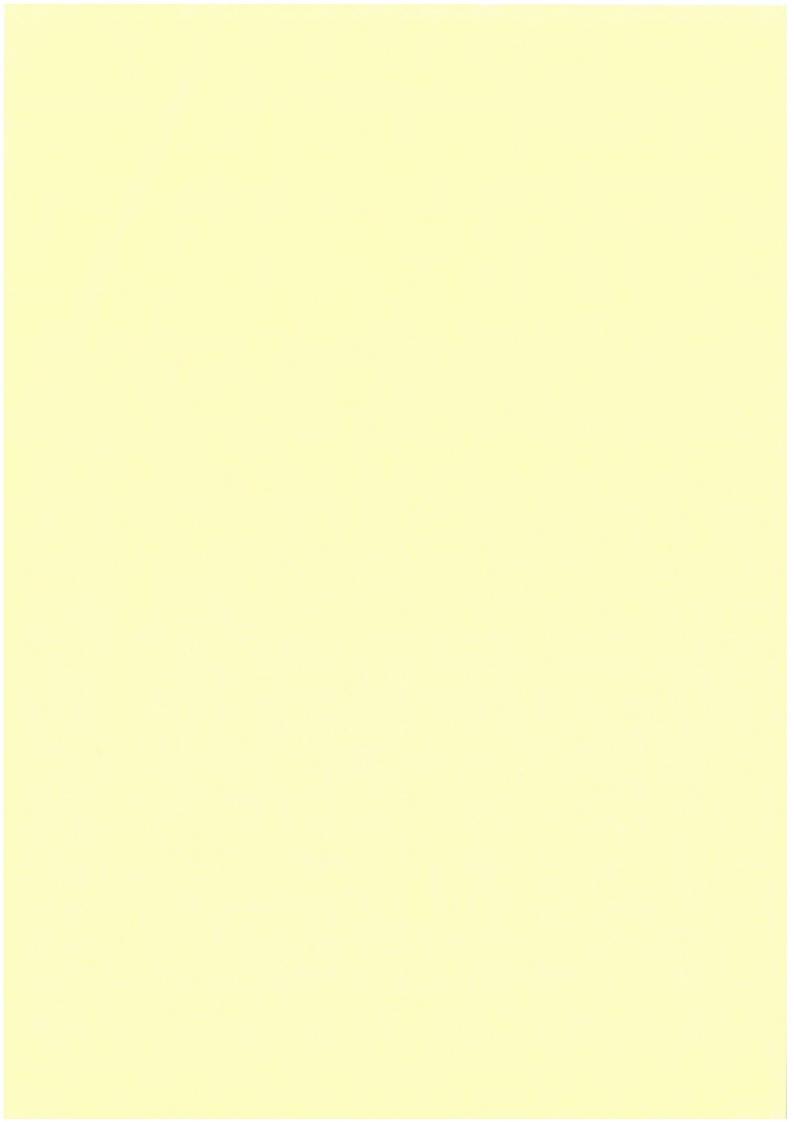
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Date Performance Plan signed	28/9/2018
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Witness Number Two : Name and Signature	VA 9

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APPENDIX B

(TO THE PERFORMANCE AGREEMENT)

# PERSONAL DEVELOPMENT PLAN

MUNICIPALITY:

**NEWCASTLE MUNICIPALITY** 

INCUMBENT:

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SALARY:

JOB TITLE:

**SED: COMMUNITY SERVICES** 

**REPORT TO:** 

**MUNICIPAL MANAGER** 

1. What are the competencies required for this job (refer to competency profile of job description)?

#### **CRITICAL LEADING COMPETENCIES**

- Strategic Direction and Leadership
- People Management
- Programme and Project Management
- Financial Management
- Change Leadership
   Governance Leadership

#### **CORE COMPETENCIES**

- Moral Competence
- Planning and Organising
- Analysis and Innovation
- Knowledge and Information Management
- Communication
   Results and Quality Focus
- 2. What competencies from the above list, does the job holder already possess?

#### All the above

3. What then are the competency gaps? (If the job holder possesses all the necessary competencies, complete No's 5 and 6.)

**Project Management** 

# Please refer to No's 5 and 6 below

4. Actions/Training interventions to address the gaps/needs

Formal training and registration for Project management

5. Indicate the competencies required for future career progression/development

None

6. Actions/Training interventions to address future progression

None

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7.	Comments/Remarks of the Incumbent
No	ne
8.	Comments/Remarks of the supervisor

# Agreed upon

Signature:

Supervisor: BEMSWANE

Date:

28/9/2018

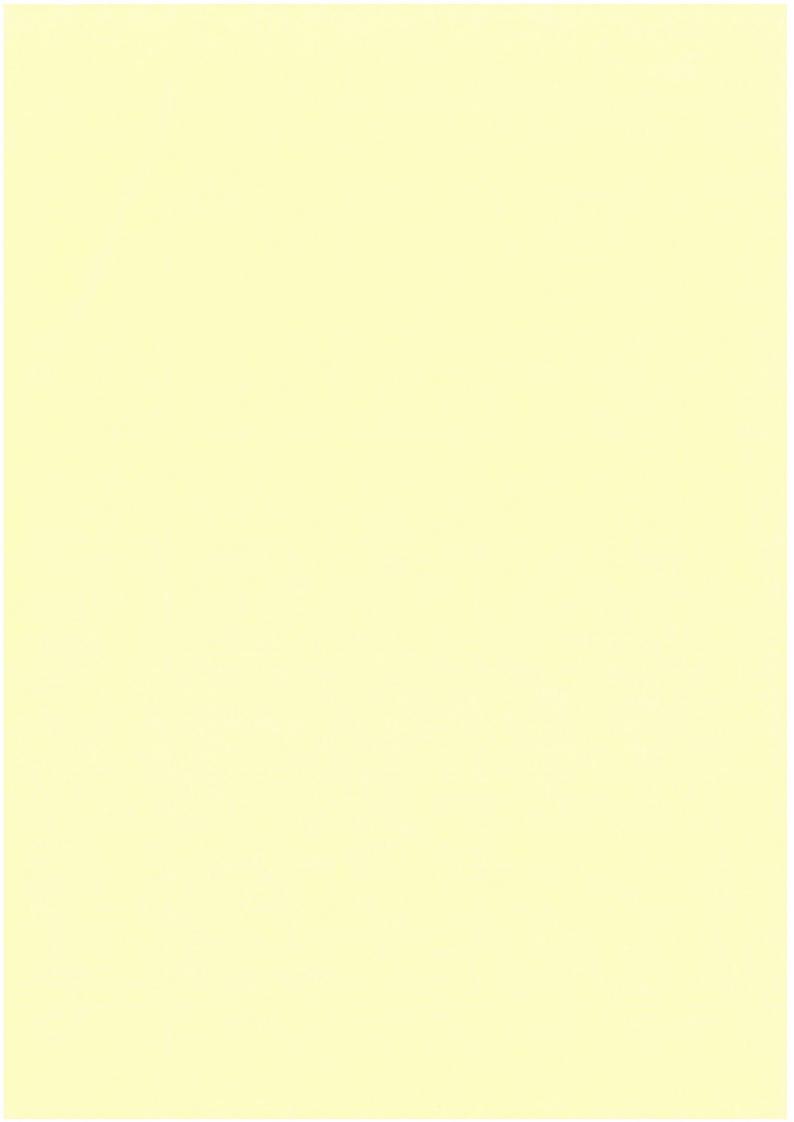
Signature:

Incumbent: DNKOSI(Mr)

Date:

28/9/2018

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WEIGHTING	%5	365	*5	*s	%5	%5	*5	85	88
PRIMARY SOURCE OF EVIDENCE	Minutes of monthly review meetings on departmental	operational plan Proof of submission to CRO and monthly	progress reports Minutes of MPAC and Monthly	progress reports Proof of submission to CRO and monthly	progress reports SOPs as signed off by SED against identified functions	of the department AG report for 2017/18 financial	year SOP as signed off	by SED  Year to date (Month- end) expenditure	Minutes of PFSC.
FREQUENCY OF REPORTING					>	Annual	in the state of th	Annua	Quarterly
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ANNUAL TARGET 2018/19	Φ	e.	ec	Ş	7001	Retention of an 'Unqualified Audit General for the department department	Development and/or review of Standard Operating Procedures for Records Management for the department as aligned to the SOP from Corporate Services (Central Registry) by 30	*66	9
BASELINE	NES	Sax	Med	WEW	Name K	Unquaiffed Audit Opinion by AG			NEW .
UNIT OF MEASUR	Reports	Reports	Reports	Reports	40 cc 25 cc	6	Standard Operating Procedur e		Reports
KPI TYPE (INPUT, OUTPUT, OUTCOME, PROCESS)	Output						Output		
KEY PERFORMANCE (INDICATOR	Monthly Review by SED to implement departmental operations plans aligned to SDBIF's and Capital programme	Guartey Progress report on implementation of Risk Management Strategies submitted to CRO	Quarterly Progress report on implementation of Oversight Report recommendations submitted to MPAC.	Monthly Progress reports on implementation of Management Action Plan to AG findnas to CRO	%age of Standard Operating Procedures Inalisedireviewed against predetermined functions of	Retention of an 'Unqualified Audit Cypinom'r by Auditor- General for the department	Development and/or review of Standard Operating Procedures for Records Management for the department as aligned to the SOP from Corporate Sorvices (Central Registry) by 30, June 2019	The percentage of a capital budges actually seent on capital projects identified for a particular francial year in farms of the municipality's integrated Development Plan	Monthly Progress reports on the implementation of Revenue Enhancement Strategies submitted to relevant Porfotio Committee and Exco
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DEPARTMENTAL. STRATEGIES	To Report regularly on governance related matters	To Report regularly on governance related matters	To Report regularly on governance related matters	To Report regularly on governance related matters	Development of	riplementation of fective systems to ntribute towards a positive audit outcomes	Implementation of effective systems to contribute towards a positive audit outcomes (Records Management)	To ensure that good governance principles are implemented	F
DEPARTMENTAL OBJECTIVE	To ensure good governance and accountability	To ensure good governance and accountability	To ensure good governance and accountability		GOODD GOODD AND PUBLIC To ensure effective The PARTICIPATIO filterinal controls for N N the department	To ensure positive audit outcomes for the department	To ensure the development and implementation of effective internal controls	To ensure implementation of capital programme	To ensure good governance and accountability
IDP PRIORITY	Accelerated Municipal Transformation and Corporate Development	Accelerated Municipal Transformation and Corporate Development	Accelerated Municipal Transformation and Corporate Development	Accelerated Municipal Transformation and Compation and Evalopment	GOOD GOVERNANCE AND PUBLIC PARTICIPATIO	GOOD GOVERNANCE AND PUBLIC PARTICIPATIO	GOOD GOVERNANCE AND PUBLIC PARTICIPATIO N	Improved access to public facilities (including educational facilities - provincial mandate)	Accelerated Municipal Transformation and Corporate Development
BACK TO BASICS PILLAR	Good	Good	Good	Good	Soun financia managen nt: and	Sound financial manageme nt; and	Sound financial manageme nt; and	Sound ancial ageme	Sound ancial ageme
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WEIGHTING	*5	₹s				
FREQUENCY PRIMARY SOURCE OF REPORTING OF EVIDENCE	Quarteny compliance report as issued by BTO (SCM Unit)	Q1. Signed Q1. Signed Performance Plan by no later than 31 July 2018 Q2-Q4 Evaluation reports/ Evaluation records as submitted to Corporate Services				
FREQUENCY OF REPORTING	Quarterly	Quarterly				
QUARTER 4	100%	100%		5 w and	0	0
QUARTER 3	100%	Finalisation of Pérformance Plans (1047-16)	A	<b>E</b> 5	Holoko	200
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ANNUAL TARGET 2018/19	100%	%001	Signed : D Nkosi	Signed : B E Mswane	Witness 1:	Witness 2:
BASELINE	New KPI	NEW				
UNIT OF MEASUR E	Complian ce report by BTO	Reports				
KPI TYPE (INPUT, OUTPUT, OUTCOME, PROCESS)	Outcome	Output				
KEY PERFORMANCE INDICATOR	%age Compliance with SCM Regulations and Policy within department	%age of employees applaised as per the Individual Performance Management System				
del No. University To liby		T19.61				
FUNCTIONAL AREA FUNCTIONAL AREA ON THE DEPARTMENTAL BUDGET)	Budget and Tressury Office	SED				
DEPARTMENTAL	implementation of effective systems to contribute towards a positive audit outcomes (Unauthorised, irregular and fruitless and wasteful expenditure)	To implement the IPMS policy of Council				
IDP PRIORITY DEPARTMENTAL OBJECTIVE	To ensure the development and implementation of effective internal controls	To ensure good governance and accountability				
IDP PRIORITY	GOOD GOVERNANCE AND PUBLIC PARTICIPATIO	Accelerated Municipal Transformation and Corporate Development				
BACK TO BASICS PILLAR	Sound financial manageme nt. and	Building capable local soverment institutions.				
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KPI REFEREN	CS18	6250				